



# Peak Energy deploys Panoram Contracts & Panoram Legal Request Manager

For the efficient management of contracts and legal operations within their Microsoft 365 environment

Deployed in six weeks

## Peak Energy's Legal Team Objective

To create a lean, effective and scalable legal function, adopting a flexible approach to legal technology and avoiding team expansion.

#### Situation

Peak Energy's initial priority was to identify a contract lifecycle management platform to standardise and automate the generation and fulfilment of various legal documents. They also needed a flexible service request function to manage workflow and triage the numerous requests of the legal team.

They were looking for a solution with the following features and success factors:

- Peak Energy deploys a Microsoft-First strategy, so the solution had to be native to M365.
- Business-wide adoption and collaboration to drive efficiencies for the legal team.
- An intuitive, easy-to-configure, flexible solution with AI to adapt to the business's changing needs.
- Rapid implementation to support business growth.

After seeing a demonstration, Peak Energy's GC, Carl Dunton, was convinced Panoram's platform would meet immediate and future business needs as the company expanded.

#### The Solution - delivered in six weeks

Panoram allows clients to trial their platform, refining requirements and building familiarity before implementation. Peak Energy utilised this and, after a brief trial, implemented the platform and went live in six weeks. This rapid deployment was due to excellent client engagement and a deep understanding of their requirements, setting Panoram apart from other vendors.

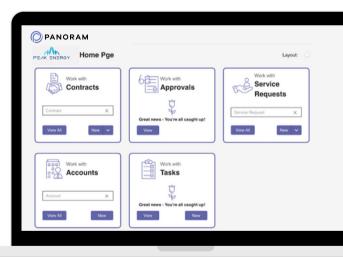
Since going live, Peak has effectively adopted Panoram's CLM and legal service request platform, realising significant benefits.

#### **Contract and Legal Document Management**

Peak automates NDAs and is implementing employee contracts before expanding to all legal documents. Standardising NDAs has saved time, ensured uniformity, and increased the legal team's capacity.

#### **Legal Service Requests**

As Peak expands and acquires new businesses, the legal team's workload has grown. With Panoram's help, they designed a workflow, triaged requests, prioritised tasks, enabled self-service, and maintained excellent service levels without increasing headcount.



#### Results

- Increased enterprise-wide collaboration
- Data sovereignty inside M365
- Intuitive & easy-to-use
- Fast deployment
- · Increased efficiencies
- Scalable solution
- Increased contract visibility
- Secure environment
- Streamlined response time





### **Next Steps**

Peak Energy has been delighted with the rapid progress and benefits they have derived from using Panoram's ELM modules.

Testimony to this, and leveraging Panoram's powerful Generative Ai capability, the GC has now invited Panoram to undertake an exercise in document review for their M & A activity.

The current solution involves a slow, labour intensive and expensive process using a third-party law firm to undertake preliminary due diligence and market analysis. The GC has recognised that material cost savings can be made in using Panoram Ai for this analysis, providing speed, insight and a significant cost reduction. This allows the business to act quicker and more decisively on crucial transactions while managing the output in the CLM platform.



Carl Dunton
General Counsel at Peak Energy





We're thrilled with Panoram's platform. It has seamlessly standardised and automated our legal document processes, significantly saving time and increasing our team's capacity. The flexibility and efficiency of the service request function has allowed us to manage growing demands without expanding our team. The technology has not only met our current needs but is scalable for future growth, and we're excited to explore their new game-changing Al capabilities.

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#### **About Panoram**

Panoram is a GenAI software specialist for business and legal.

Our mission is to build GenAl-powered software that makes businesses more efficient, compliant, and profitable for maximum benefit. We deliver GenAl driven business solutions inside M365 and Teams. This enables law firms and corporate legal departments to redefine and redesign the way they deliver their expertise, wherever and whenever it's needed.

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